

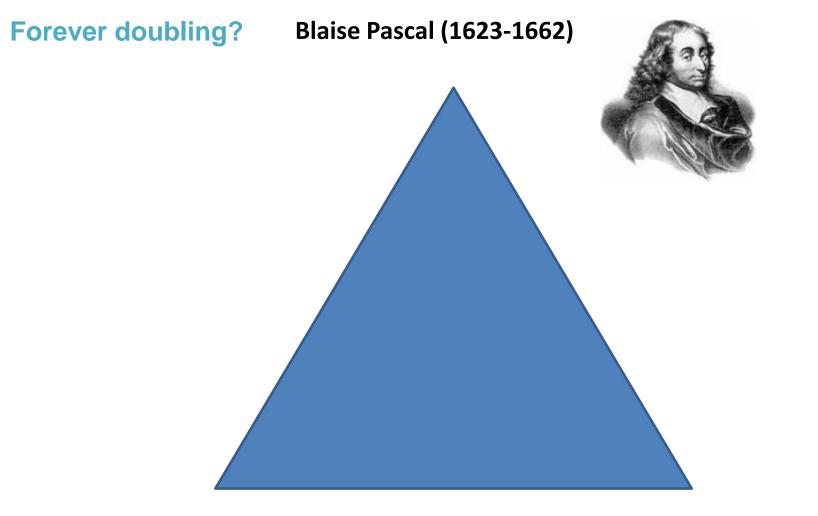
ON GROWTH, GREED, AND STRATEGIC THINKING



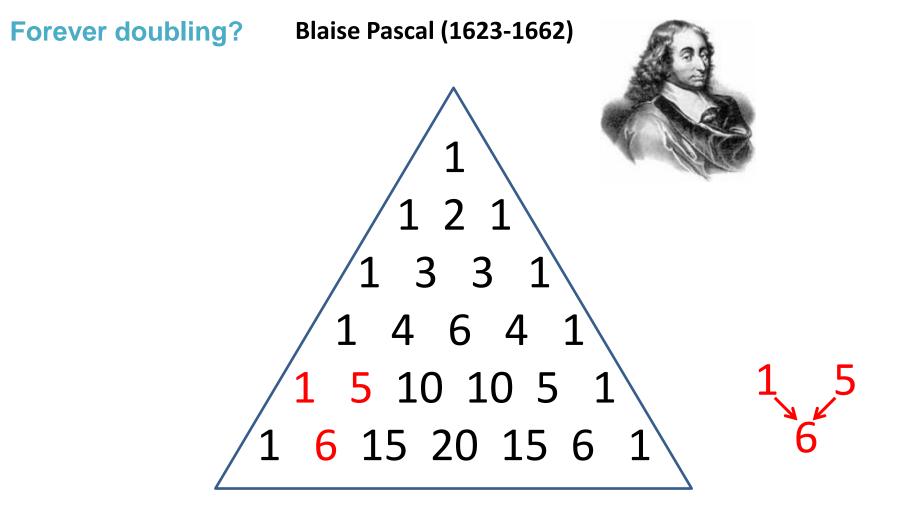
#### JOHN K. WHITE



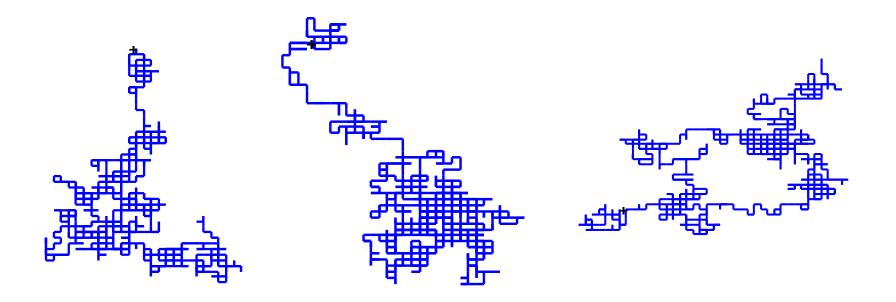
- 1. Pascal  $\rightarrow$  Gauss  $\rightarrow$  M. King Hubbert, *Do The Math* tidbits
- 2. Some oil stats
- 3. Crude by Joe Berlinger



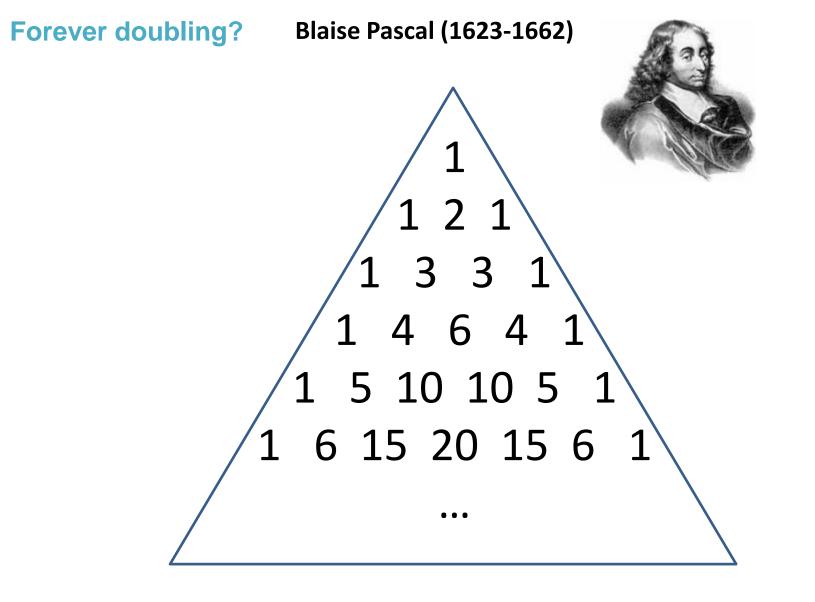
- a gentleman's wager
- flipping coins, roulette spins, random walks (drunks, weather, stocks, ...)



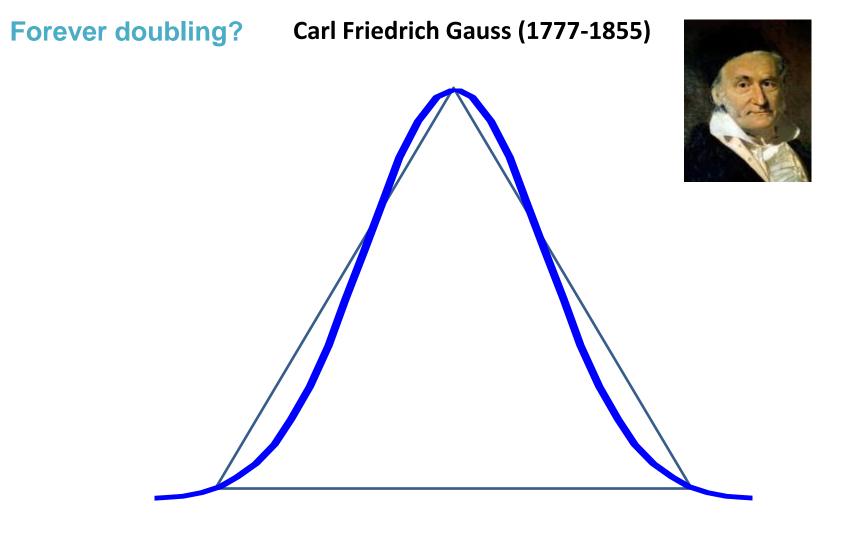
- add from previous row to get next row, e.g., row 5: 1 + 5 = 6
- flipping coins, roulette spins, random walks (drunks, weather, stocks, ...)



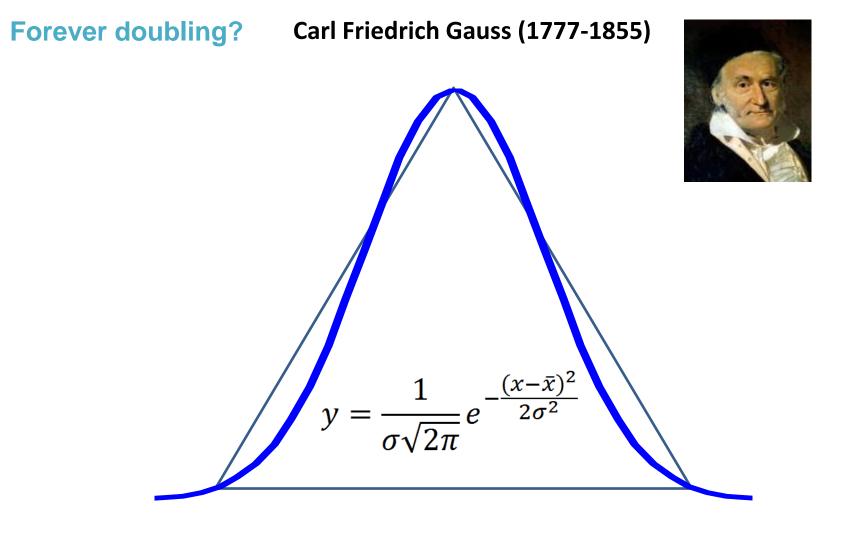
Random walks (equal chance in any direction) describe the motion of molecules in a gas or liquid, fluctuating stocks, roulette winnings, animal search paths, even weather.



• But how to get higher rows? Difficult to calculate above 20 rows.

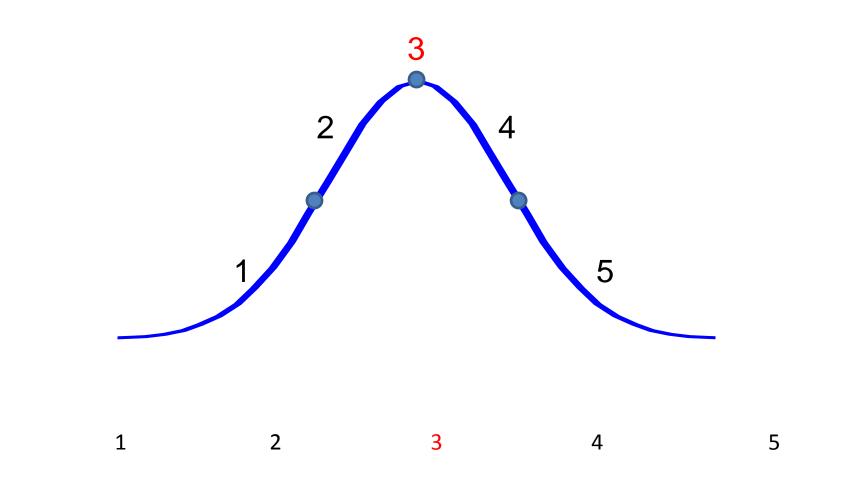


- the Gaussian curve (continuous) instead of Pascal's triangle (discrete)
- the dreaded normal curve (or bell)



• Napoleon's army, breadstick weights, basketball scores, test normalizing

### **Forever doubling?** Up, peak, down



• increasing increase, decreasing increase, peak, increasing decrease, decreasing decrease

#### M. King Hubbert (1903-1989)



#### NUCLEAR ENERGY AND THE FOSSIL FUELS

ΒY

M. KING HUBBERT

CHIEF CONSULTANT (GENERAL GEOLOGY)

Presented before the Spring Meeting of the Southern District Division of Production American Petroleum Institute Plaza Hotel, San Antonio, Texas March 7-8-9, 1956

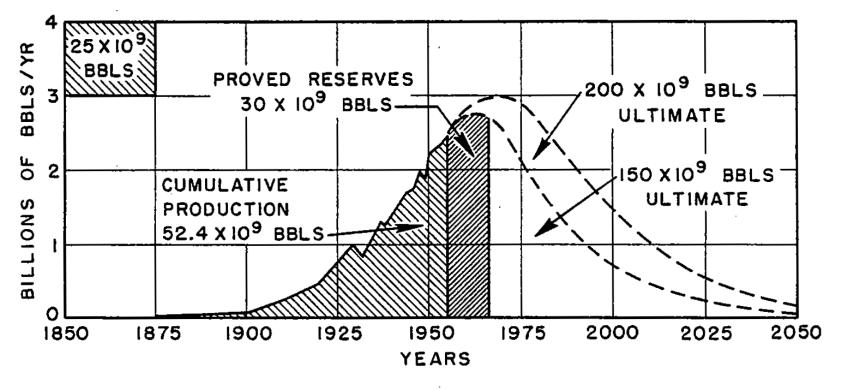


Figure 21 - Ultimate United States crude-oil production based on assumed initial reserves of 150 and 200 billion barrels.

• In 1956, M. King Hubbert predicted that **the U.S.** would reach maximum production (*peak* oil) in the **1970s** (which it did).

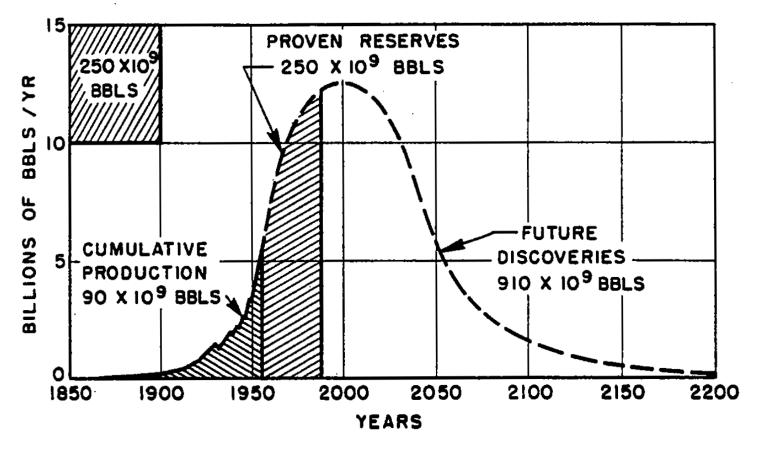
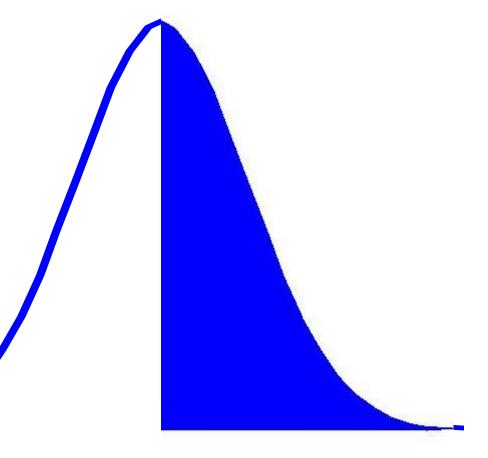


Figure 20 - Ultimate world crude-oil production based upon initial reserves of 1250 billion barrels.

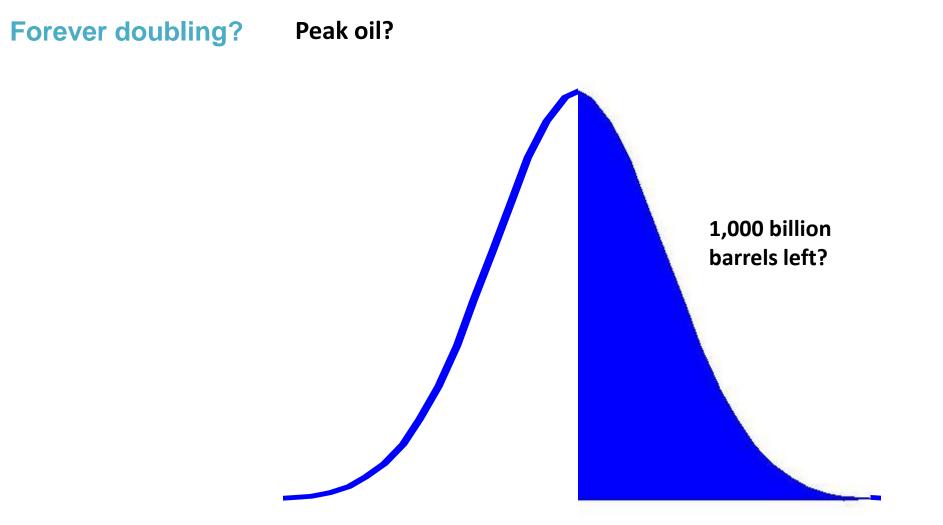
• In 1956, M. King Hubbert also predicted that **the world** would reach *peak* oil around **2000**.

# Forever doubling? Peak oil?

Globally, **peak oil** is still debated, although annual discoveries of new oil have declined since the 1960s and may be declining by as much as 9% per year.



The **International Energy Agency** predicts "a significant potential gap between supply and demand by 2015." Peak oil stated as 2006.

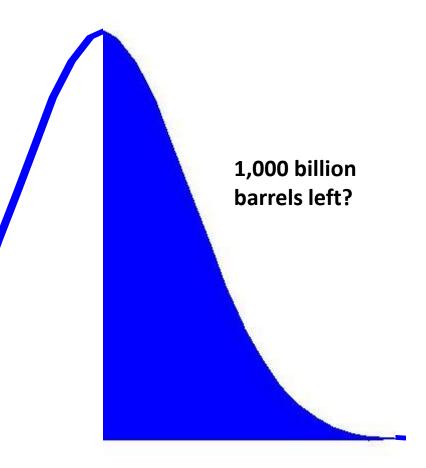


80 million barrels per day (8 billion people = 1 barrel / 100 persons per day).

1,000 billion barrels left. At ~35 billion per year = less than 40 years.



What has already been extracted is the easier half—the upside. The **downward half** will be much more difficult as we approach "end" oil)  $\rightarrow$  ultra-heavy, oil sands, shale (fracking).



Europeans use **about half** as many resources per person as their North American counterparts. But China and India now increasing growth rates.

# Top World Oil Producers, Exporters, Consumers, and Importers, 2006

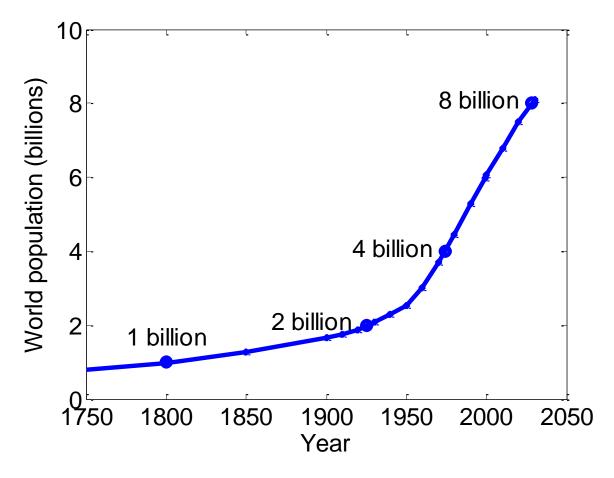
Producers <sup>1</sup>	Total oil production	Exporters <sup>2</sup>	Net oil exports	Consumers <sup>3</sup>	Total oil consumption	Importers <sup>4</sup>	Net oil imports
1. Saudi Arabia	10.72	1. Saudi Arabia	8.65	1. United States	20.59	1. United States	12.22
2. Russia	9.67	2. Russia	6.57	2. China	1.27	2. Japan	5.10
3. United States	8.37	3. Norway	2.54	3. Japan	5.22	3. China	3.44
4. Iran	4.12	4. Iran	2.52	4. Russia	3.10	4. Germany	2.48
5. Mexico	3.71	5. United Arab Emirates	2.52	5. Germany	2.63	5. South Korea	2.15
6. China	3.84	6. Venezuela	2.20	6. India	2.53	6. France	1.89
7. Canada	3.23	7. Kuwait	2.15	7. Canada	2.22	7. India	1.69
8. United Arab Emirates	2.94	8. Nigeria	2.15	8. Brazil	2.12	8. Italy	1.56
9. Venezuela	2.81	9. Algeria	1.85	9. South Korea	2.12	9. Spain	1.56
10. Norway	2.79	10. Mexico	1.68	10. Saudi Arabia	2.07	10. Taiwan	0.94
11. Kuwait	2.67	11. Libya	1.52	11. Mexico	2.03		
12. Nigeria	2.44	12. Iraq	1.43	12. France	1.97		
13. Brazil	2.16	13. Angola	1.36	13. United Kingdom	1.82		
14. Iraq	2.01	14. Kazakhstan	1.11	14. Italy	1.71		

(millions of barrels per day)

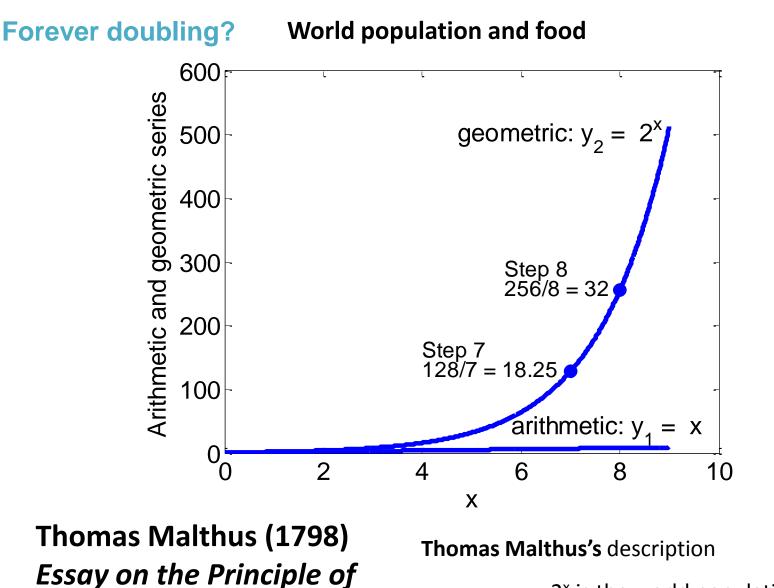
"During the last two centuries of unbroken industrial growth we have evolved what amounts to an exponential-growth culture. Our institutions, our legal system, our financial system, and our most cherished folkways and beliefs are all based upon the premise of continuing growth. Since physical and biological constraints make it impossible to continue such rates of growth indefinitely, it is inevitable that with the slowing down in the rates of physical growth, cultural adjustments must be made."

National Energy Conservation Policy Act of 1974, Hearings before the Subcommittee on the Environment of the committee on Interior and Insular Affairs House of Representatives. [June 6, 1974]

#### World population



300 years from 500 million to 1 billion (1500 to 1800) 125 years from 1 billion to 2 billion (1800 to 1925) 50 years from 2 billion to 4 billion (1925 to 1975)



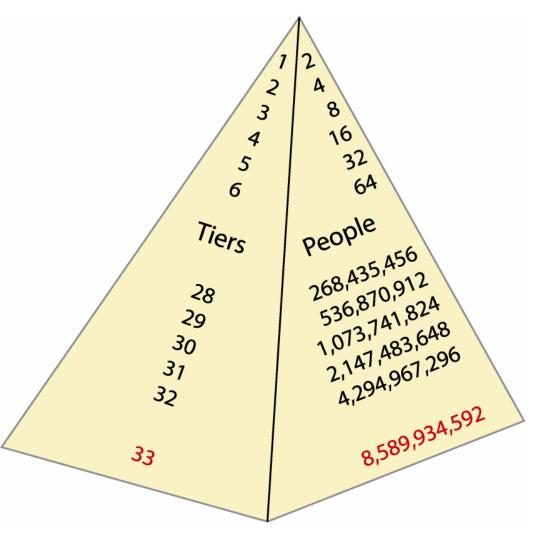
 $y = 2^x$  is the world population

y = x is the food supply

**Population** 

#### Bernie Madoff (prisoner # 61727-054)



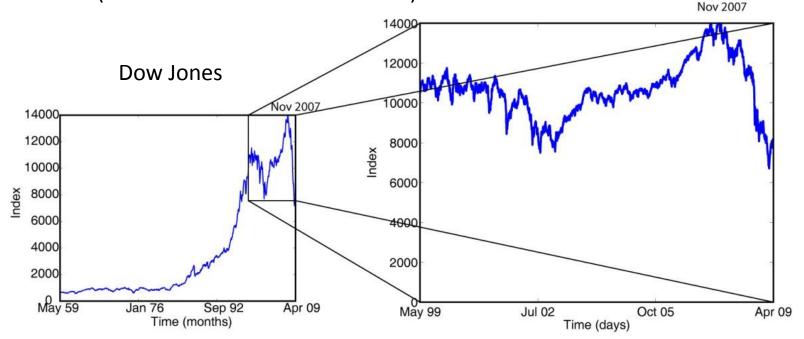


Pyramid scams, chain letters, Amway selling, six degrees of Kevin Bacon

She told two friends, and they told two friends, and they told two friends, . . .

U.S. foreclosures increased by 80% to 1.3 million, an estimated 8.8 million homeowners (11%) were in negative equity, Bear Sterns stock worthless.

More than half the value of all global stocks wiped out -- \$63 trillion to \$31 trillion in 10 months (27 months after the 1929 crash).



In Ireland, two million homes, 1.5 million households.

By early 2010, half of all homeowners in negative equity. A year later, house prices dropped by more than half from their peak 3 years earlier.

Thick-walled bubbles – ordinary recession, tech bubbles (expand and contract)

Thin-walled bubbles – over-leveraged back loans (systemic failure, i.e., blow up)



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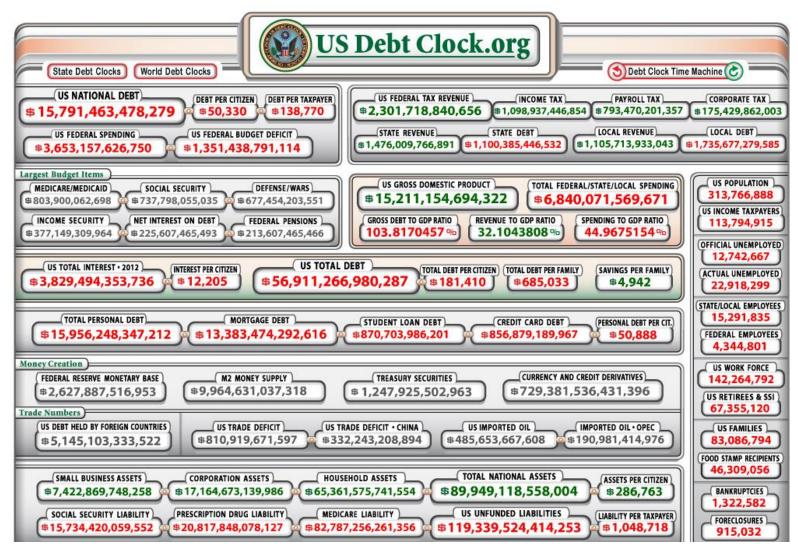


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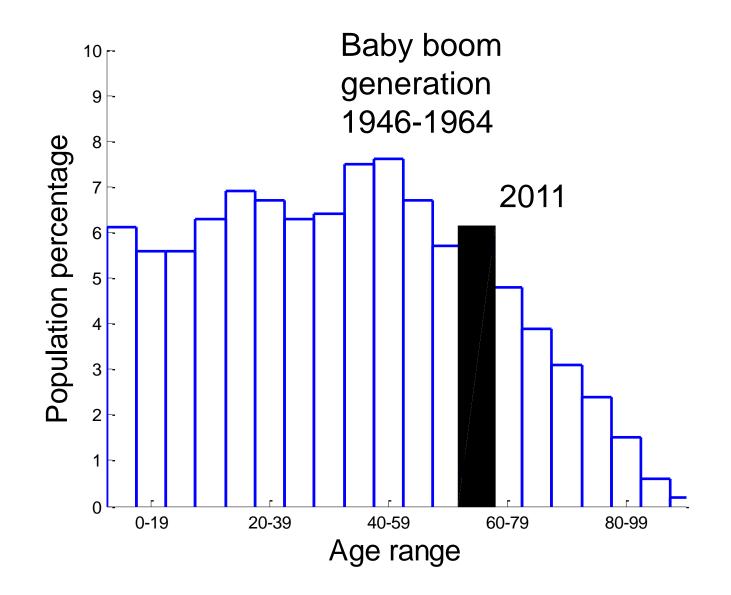
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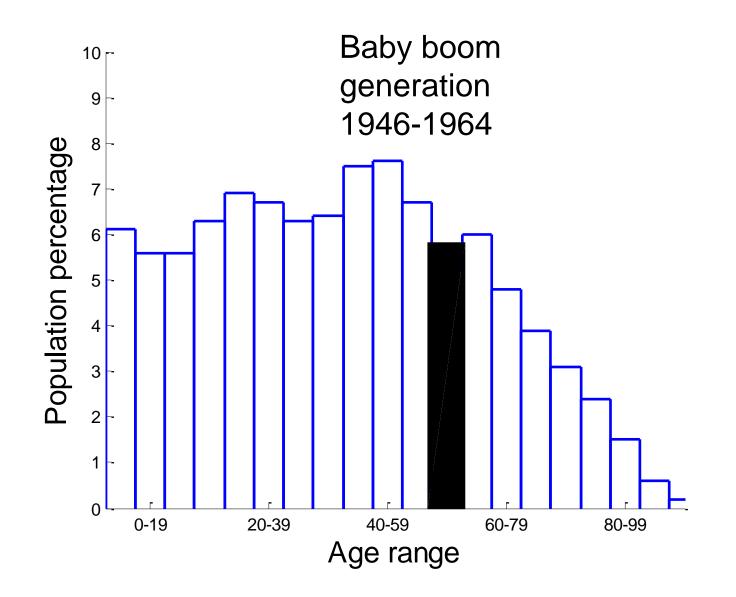


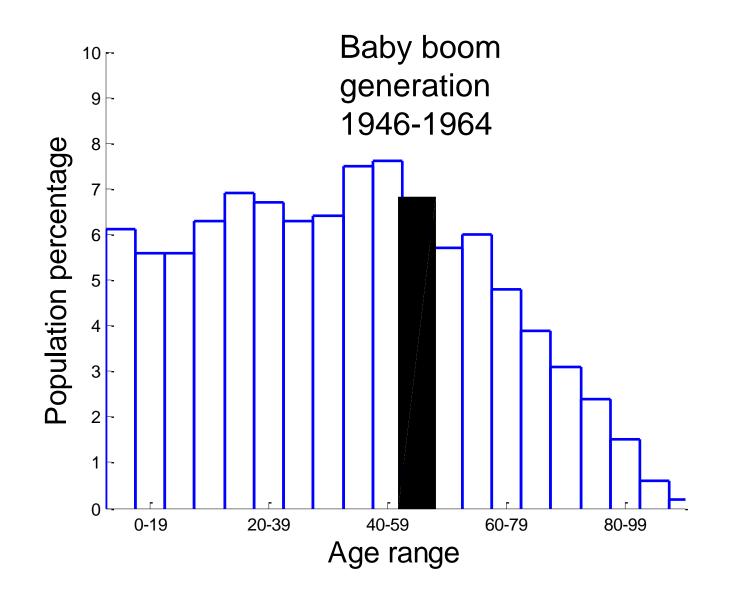
Looming debt/pension crisis

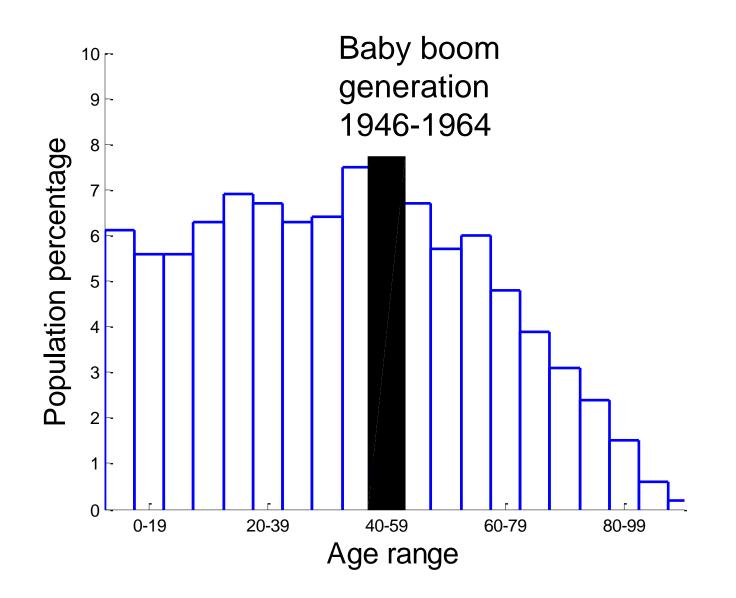


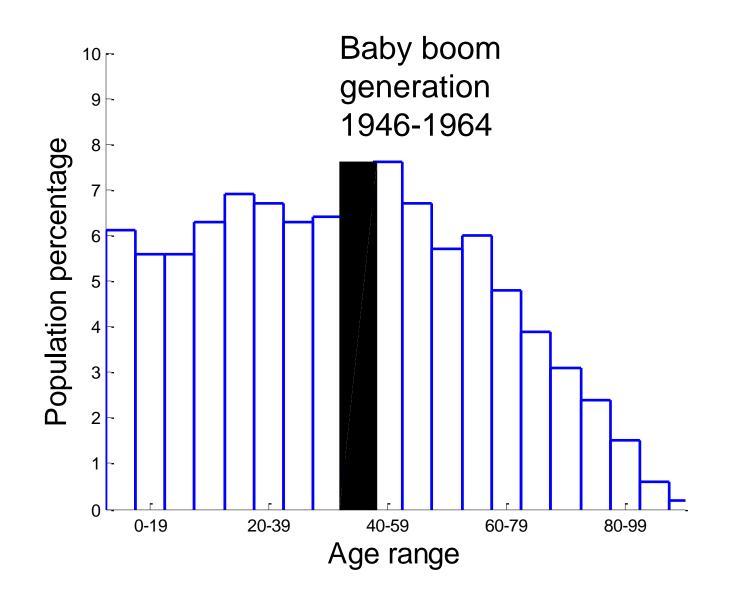
# 2012: \$15.8 trillion











Square 1 Day 1 1	Square 2 Day 2 2	4	8	16	32	Square 7 End week 1 64	128
256	512	1024	2048	4096	Square 14 End week 2 8,192	16,384	32,768
65,536	131,072	262,144	524,2		,152	4,194,304	8,388,608
16,777,216	33,554,432	67,108,864	Squar End courtier 134,217,728	268,435,456	536,870,912	1, 073,741,824	2, 147,483,648
	39,934,592	17, 179,869,184	34, 359,738,368	68, 7 19,476,736	137, 438,953,472	274, 877,906,944	549, 755,813,888
1,099, 511,627,776	2,199, 023,255,552	4,398 046,511,104	8, 1 459101334 09 5	AND AND THE PROPERTY AND	35,184, 372,088,832	70,368, 744,177,664	140,737, 488,355,328
 281,474, 976,710,656	562,949, 953,421,312	1,125,899, 906,842,624	2,251,799, 813,685,248	4,503,599 627,370,490		3,014,398, 209,481,984	36,028,797, 018,963,968
						4, 611,686,018 427,387,904	9, 223,372,036, 854,775,808

Star Trek tribbles  $(10^{6.2484} = 1,771,561)$ 

Transistors/chip = 4 billion (2<sup>32</sup> = 4,294,967,296)

U. S. national debt = \$16 trillion (2<sup>44</sup> = 17,592,186,044,416)

100 million galaxies x 100 million stars 10 million billion (10<sup>16</sup>)

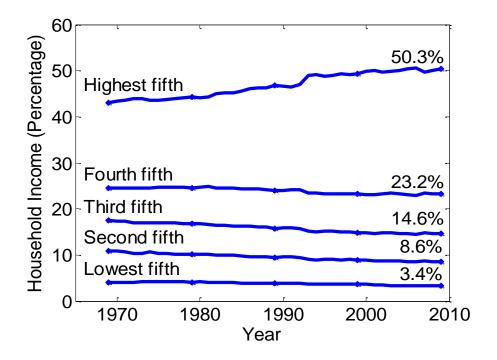
Poverty and income distribution

**Power laws** recognize the exponential relationship between two variables and are straight lines when plotted.

**Pareto** expressed this in his "80:20 rule" 80% of wealth is held by 20% of people.

OR

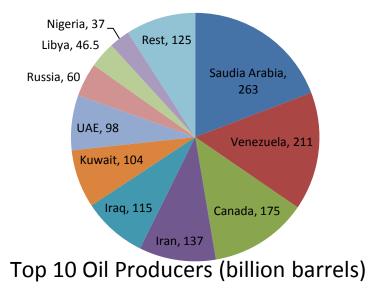
80% of employees do 20% of the work 80% of time spent on 20% of solution 80% of awards go to 20% of actors



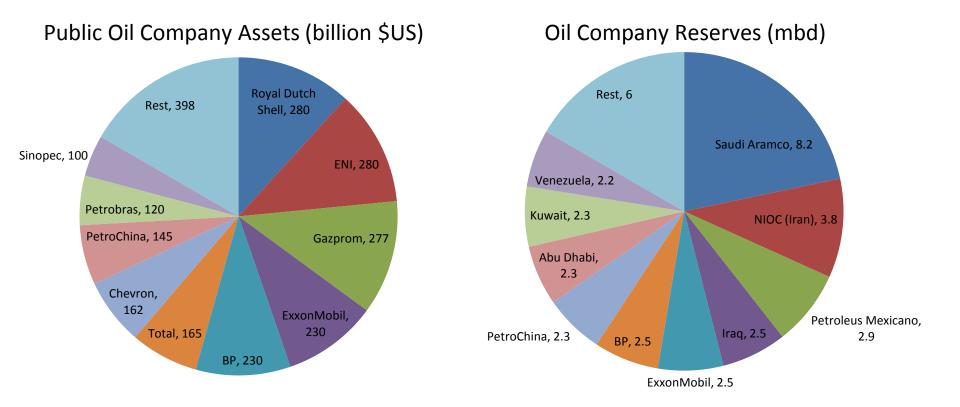
The probability of an outcome decreases as its size increases, in such diverse systems as earthquakes, word count in books, size of human settlements, . . .

#### **Oil Stats: Top 10 countries**





## **Oil Stats: Top 10 companies (assets and barrels)**



#### **Oil Stats: Top 10 oil fields**

#### Ghawar, Saudi Arabia: 30 bb



Forbes.com

#### **Oil Stats: Top 10 oil fields**

#### West Qurna, Iraq: 21 bb



Majnoon, Iraq: 13 bb



Rumaila, Iraq: 17 bb



Ahwaz, Iran: 100? bb



#### Kashagan, Kazakhstan: 9 bb



#### Khurais, Saudi Arabia: 27 bb



Tupi, Brazil: 8 bb



#### North Slope, USA: 40? bb

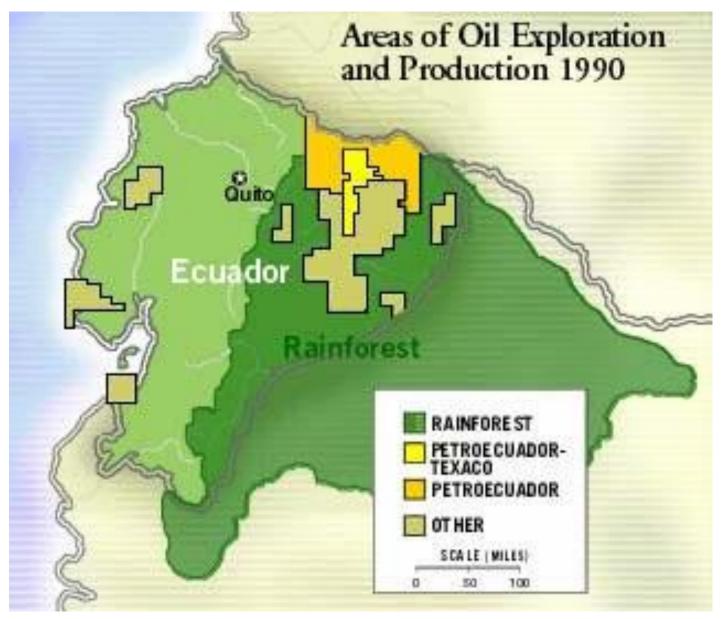


#### Carabobo, Venezuela: 15 bb



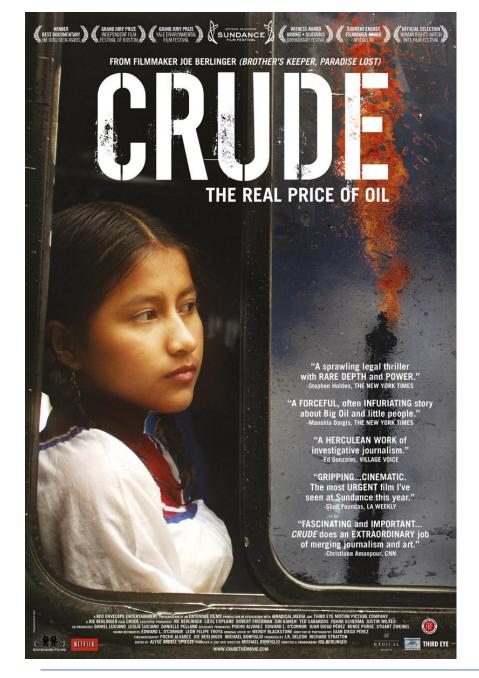






Do The Math





#### Crude: The Real Price of Oil, by Joe Berlinger

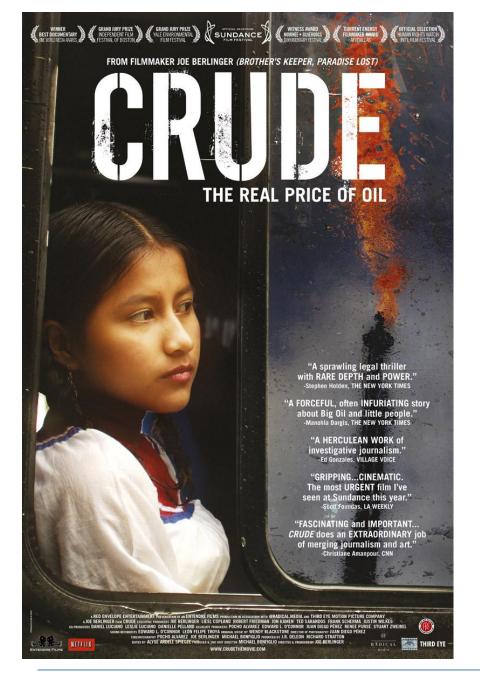
Ecuadorian Amazon rain forest, Cofán indigenous people

Texaco/Chevron (1964-1992) & PetroEcuador, 18 billion gallons of post-drilling waste water Saved \$1-\$3 / barrel, made \$30 billion profits

Crude oil/petroleum are hydrocarbons C<sub>x</sub>H<sub>y</sub> Refined by boiling E.g., petrol/gas (methane, ethane, propane, octane), kerosene, asphalt, chemical reagents (plastics)

Creating CO<sub>2</sub> when burned.

Do The Math



#### Crude: The Real Price of Oil, by Joe Berlinger

# 1,700 square miles of contamination

17-year struggle, 3-years of filmed documentation

A real-life thriller (environmentalists, politicians, multinationals, celebrity activists, human rights advocates, and disappearing indigenous culture

# **DO THE MATH!**

ON GROWTH, GREED, AND STRATEGIC THINKING



**JOHN K. WHITE** 

 $\bigcirc$ 

www.johnkwhite.ie/DoTheMath.html

How do pyramid scams work?

When did the real downturn in the economy occur?

Which state was really responsible for George W. Bush's 2000 win?

Why are North American sports leagues better than those in Europe?

How do stock pickers win at the market?

Why is the average person not the most likely person?

How does Arnold Schwarzenegger send secret messages?

Can No. 1 chart toppers explain increasing world poverty?

#### Exponential Growth: Pyramids, Bubbles, and Crashes

She told two friends and they told two friends, and they told ... Pyramids, bubbles, and crashes are all linked to exponential growth and the mathematics of doubling, from tulip selling in 17th century Holland to sub-prime mortgages in 2009 America. With the doubling game, we see how a pyramid scam works and why it ultimately can't sustain itself (and from that, the essential causes of the 1929 stock market failure and 2009 credit crisis, among other examples of such greed-fueled growth). All prey on those who dream of future fortunes, seemingly made with only a modest investment and a few friends. How many friends? Well, let's see.

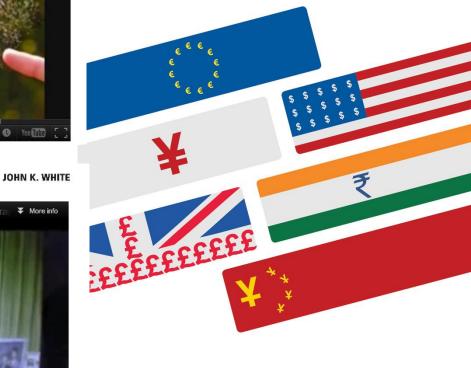
(Excellent bubble photos courtesy of Richard Heeks.)



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#### Debt and Demographics

Limited tax slashing from 77% to 70% began to stimulate employment after World War II with the Employment Act of 1946, but Ronald Reagan pushed the measures to the limits. Reagan slashed the top tax rate from 70% to 28%, which increased the federal deficit more than 3 times from \$900 billion to \$3,000 billion. When demographics are factored in, countries with ageing populations are especially vulnerable, and as the working population shrinks, the debt burden will grow even more. In the US, the percentage of new retirees will increase from 4.1% in 2011 to as high as 7.1% in the following 10 years. When the weight of the debt pyramid becomes too great, wholesale relief will be required. As noted with personal debt, however, the system is a closed one, and so one must ask, to whom is all this debt owed? Certainly not to the regular citizen.



Do The Math